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Weiss, Alan (2005).

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... Guide To Growing

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ALL CONSULTANTS (OR

ARE WE?) The dictionary will tell you, tersely, that a consultant is someone who provides advice . professionally (italics mine). That means, as I interpret it, for money. Thus, some of us are “amateur” consultants and some “professional.”

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“You grow based on exploiting strengths, not by acclimating to weaknesses.” — Alan Weiss, Million Dollar Consulting: the Professional's Guide to Growing a Practice

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